



April 13, 2011

Re: **RFI for 'Smart' Water Utility Asset Management**

Dear Madam / Sir:

We would like to thank you in advance for reviewing the attached Request for Information ("RFI") document and hopefully assisting us in this effort.

Our respective organizations are collaborating in our search for leading edge solutions and technologies which may assist us in advancing our Water Utility Asset Management Programs to the next level.

Our intent is to enter the procurement phase in early 2012.

This RFI has been prepared to assist our team in fully understanding the available solutions and capabilities in the global marketplace.

We appreciate your leading position in the industry and we look forward to receiving a response from you that would further explore business potential based on your supplied response.

A handwritten signature in blue ink, appearing to read "Richard A. Merolla".

Mr. Richard A. Merolla  
Director of Public Service  
City of Akron, Ohio  
USA

A handwritten signature in blue ink, appearing to read "Shachar Hilawi".

Mr. Shachar Hilawi  
CEO Mei Netanya Ltd.  
City of Netanya  
Israel